



KONICA MINOLTA



# **LEADING IT COMPANY RECRUITS ITS NEW SECURITY OPERATIONS CENTRE TEAM**

**WITH EXPERT ASSISTANCE  
FROM KONICA MINOLTA**

Giving Shape to Ideas



**“KONICA MINOLTA  
ENABLES YOU TO  
OUTSOURCE COMPLEX  
TECHNICAL CHALLENGES  
AND WHOLE  
PROCEDURES, WITH FULL  
PEACE OF MIND THAT YOU  
WILL HAVE EXACTLY THE  
RIGHT SOLUTION FOR  
YOUR REQUIREMENTS”**

## EXECUTIVE SUMMARY

Facing the need to find and recruit a new highly trained and expert team of analysts to staff its European Security Operations Centre (SOC), a leading international IT company was struggling to find the right professionals for its needs in the region. Realising a fresh approach was required, the company contacted Konica Minolta to enlist the help of its specialist recruiting division ProcessFlows.

Following a detailed consultation process, the Konica Minolta team confirmed the full requirements and sourced suitable candidates for interview within weeks. Within just four months it had built a new fully operational SOC team for the IT company which is now at the forefront of stringently and expertly protecting the business and its customers from cybersecurity threats.

## CUSTOMER PROFILE

A leading international IT company, which has been delivering complex business solutions to clients all over the globe for over 50 years. The company had been facing the considerable challenge of finding suitably qualified and trained IT professionals to expand its European operations team and support its growing business requirements.

## CHALLENGES

A leading IT company identified its requirement for a new Security Operations Centre (SOC) team for its European operations. With its European Security Operations Centre in Hannover, Germany, needing to grow to meet its evolving needs, the IT company faced the considerable challenge of finding the right professional team to support this.

Having been unable to source the talent locally, the company decided to widen its scope and look further afield for the professionals it required. This is when it was introduced to Konica Minolta and its specialist recruiting division ProcessFlows to find a suitable solution.





## SOLUTION

Konica Minolta was tasked with the challenge of building a whole SOC team, to cover shifts 24/7/365. Following a consultation process, detailed job descriptions were agreed, and the specialist recruitment team started the search for relevant candidates. Over the next two months all screening interviews were completed, and the IT company was presented with all the suitable candidates, before additional technical interviews were held. It took Konica Minolta just four months to build a fully operational SOC Team, to hire all the required cyber security analysts, and to start training.



analysts to find potential threats, drastically improving and enhancing the system security.

## BENEFITS, RESULTS, ROI, FUTURE

The IT company now has a team of highly trained professional analysts whose day-to-day job is to immediately address threats or potential attacks once a problem is identified. The SOC team looks after endpoint protection and email security, whilst tackling phishing attacks and many other potential threats. The team's scope continues to expand and become more complex beyond covering the SIEM and its responsibilities will continue to grow and evolve over time.

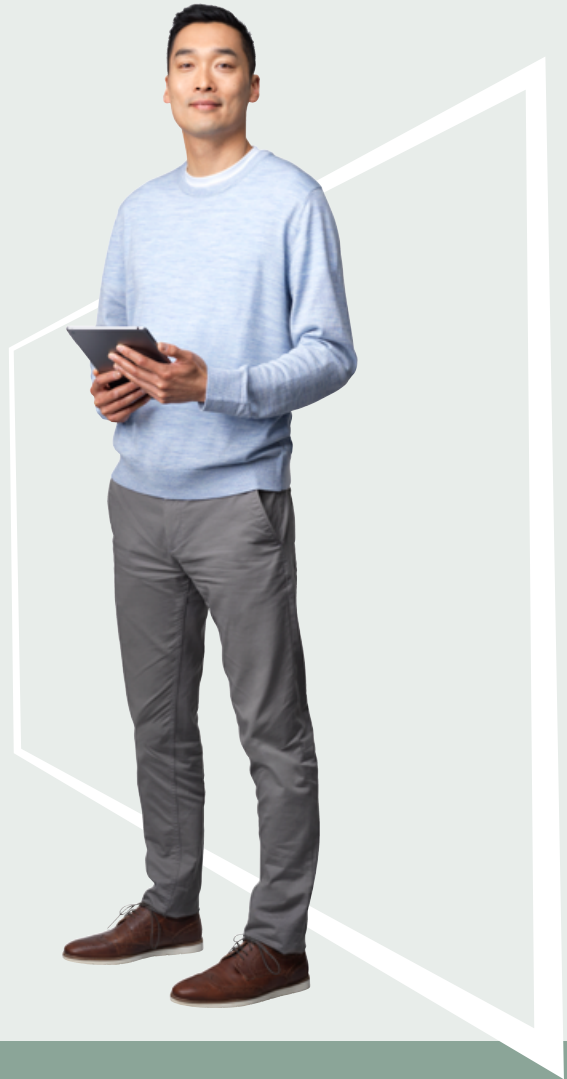
For many companies it is hard to manage a complex technical department such as an SOC team inhouse, so they look for options to outsource the whole process to a trusted expert provider. Effectively covering these types of complex technical challenges can be a challenge not only for SMB companies, but enterprises as well.

Konica Minolta enables you to outsource complex technical challenges and whole procedures, with full peace of mind that you will have exactly the right solution for your requirements. Konica Minolta will build a team, manage, and monitor performance to ensure full compliance and dependability, on your behalf.

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### IT IS EASY AND RISK FREE TO GET STARTED:

- Book a consultation with our specialists to share a job specification, specific areas of IT support and operations you are struggling with
- We will send you a proposal including suitable candidates that meet your specific requirements - You decide whether to progress or not



### LET'S TALK

To see how Konica Minolta can help with your Backoffice support resource requirements please contact:

[business@konicaminolta.co.uk](mailto:business@konicaminolta.co.uk)

**Konica Minolta Business Solutions (UK) Limited**

Konica House, Miles Gray Road, Basildon, Essex, SS14 3AR

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