



KONICA MINOLTA



# RETHINK WHAT'S POSSIBLE

**HOW TRAINING CAN HELP YOUR  
ORGANISATION AND WHAT  
TRAINING IS AVAILABLE**

Production print range  
Colour and mono

Giving Shape to Ideas



# CUSTOMER TRAINING & CONSULTANCY

## WHY TRAINING IS WORTH IT

As with any technology investment, you want to make sure you get the best return on your Konica Minolta devices. That's where our Training & Consultancy Services can help.

- **Return On Investment, Productivity, Efficiency**  
Make sure your people know how to use all the capabilities the devices provide, to help them be as productive and efficient as possible in their day-to-day work.
- **Tailored to your needs**  
Our highly experienced Production Print technical training consultants offer a variety of consultancy & training packages to meet different requirements. The packages are designed to give everyone the time

and support to learn how to get the best from your devices.

- **Delivered to suit**  
Ensuring you always have the option, we deliver consultancy & training at our newly refurbished training academy with our classroom & advanced operator training workshops. But also on site at your own print rooms, so that your key operators stay in a familiar environment and can quickly apply what they've learned. The training sessions are interactive and hands-on; we keep the groups small so that everyone can join in and get confident using all the capabilities available with your Konica Minolta devices.

**"The training team's approach was excellent. The key operators have fed back about how knowledgeable & professional they were, & how they adapted the pace of the training to suit the needs of the print room staff."**

## KONICA MINOLTA SOLUTION

Reprocolor Group latest investment is the MGI JETVARNISH 3DS fitted with a hot-foiling module. It first saw this 100% digital 3D coating, hot-foiling and embossing solution at an event organised by Konica Minolta in Lille in May 2017 then at the GRAPHITEC trade

# HOW IT WORKS

**1**

## ASSESS



Our production print technical training consultants will work with you to agree the right consultancy & training package to meet your needs.

**2**

## PLAN



You'll receive a training plan that sets out clear objectives for the course, what will be covered, and the benefits to the participants and your organisation.

**3**

## DELIVER



Our production print technical training consultants will deliver the agreed training/ consultancy session on the planned date. The training resources pack provided will include a set of personalised bespoke manuals & how to guides for each participant

**4**

## FEEDBACK



You'll receive feedback from our production print technical training consultants on the outcomes from the session; participants will also be invited to give their views on the session.



## FIND OUT MORE

To find out more, contact our Production Print Customer Training Team or your Account Manager to book a free training assessment:  
**[Customer-Training-Calls@konicaminolta.co.uk](mailto:Customer-Training-Calls@konicaminolta.co.uk)**

**LET'S TALK**

# CHOOSING THE RIGHT TRAINING & CONSULTANCY PACKAGES

Highly skilled & certified Konica Minolta Production Print Technical Training Consultants will work with you to choose the right package for your organisation. Here is an overview of what's covered in all our Production Print training packages.

## PRODUCTION HARDWARE & CONTROLLER

Our training team will explain in detail how your Konica Minolta production colour printing system can be configured and used to match your application needs, highlighted from your training needs analysis.

You will be provided with a full explanation of how the print controller can be used within your existing workflow, basic colour management skills and knowledge on how to be productive with your new system, using key features.

Your operator will understand how to use the features and capabilities of the engine and controller, applying their knowledge to manage print jobs, print on different paper stocks, jam clearance & change consumables.

## CUSTOMER MAINTENANCE SERVICE (CMS)

Konica Minolta's Customer Maintenance Service (CMS) training enables print providers and commercial printers to carry out preventive system care.

Fully trained key operators will be allowed to change certain parts without any technical assistance from Konica Minolta – allowing you to maximise your uptime and take control.

Especially important when planning key production times, or when working out of service hours.





## PROFESSIONAL COLOUR MANAGEMENT

Managing brand colours is critical to ensuring print jobs are not rejected. This course allows operators to fully understand the essentials for setting up and maintaining colour, how to profile your engine to your customers stocks and key skills needed to maintain colour accuracy.

This ensures your clients needs for brand integrity are matched time and time again. We will also show you how to get the best measurement and control tools for printed output, creating high quality ICC printer profiles.

## CORE SOLUTIONS WORKFLOW

Regardless of which solutions you have within your workplace, we will enable your key operators to fully understand and utilise all of the Konica Minolta Solutions offerings.

Our training consultants will guide them through each and every aspect of the solution, making sure they are 100% confident in understanding, working with and getting the best possible output from it.

We will always integrate the solutions training into your Workflow training which will of course ensure maximum return on investment for your chosen Konica Minolta solution and training package/s.

## PDFS IN A PRE-PRESS ENVIRONMENT

Pre-press operators today must be able to work with the industry-standard graphic software programs including the Adobe CC suite of applications. Basically if you can understand it you have a chance to find a solution when there is a problem. This as most things is down to experience.

We can develop your key operators so they have a working knowledge of the printing process and binding requirements and how they affect each printing project. This knowledge is vital when producing high quality print and reducing the cost of any needless errors or re-runs.

**“We will enable your key operators to fully understand and utilise all of the Konica Minolta Solutions offerings”**



# KONICA MINOLTA TRAINING OFFERINGS

## PRODUCTION HARDWARE & CONTROLLER

**Our highly skilled professional Production Print Customer Training Consultants will explain in detail how your Konica Minolta production colour printing system can be configured and used to match your workflow, application & business needs.**

You will be provided with a full explanation of how the print controller can be used within your existing workflow, basic colour management skills and knowledge on how to be productive with your new system, using key features. Your key operator will understand how to use the features and capabilities of the engine and controller, applying their knowledge to manage print jobs, print on different paper stocks, jam clearance & change consumables.

With selecting the Production Hardware & Controller offering you will be able to arrange for one of our Production Print Training Consultants to be with you on-site after the initial install & set up process is complete. This will ensure that the machine and RIP are fully working and no time is wasted in the training of your key operator. Both over the phone & on-site, the Training Consultant will discuss the needs of the key operator for their truly bespoke and individual training plan using our proven Training Needs Analysis (TNA) methods and materials.

Once the training session is complete and your key operator is confident and applying their knowledge using their new Konica Minolta Machine/ RIP, there might be an option for a follow up session. This further cements their knowledge and learning and also give them the opportunity to ask more questions during the potential extra session.

## CUSTOMER MAINTENANCE SERVICE

Konica Minolta's Customer Maintenance Service (CMS) training enables print providers and commercial printers to carry out preventive system care for themselves.

Your fully trained key operators will be allowed to change certain parts without any technical assistance from Konica Minolta. Allowing you to maximize your uptime and take

control, especially important when planning key production times, or when working out of service hours.

This 1 Day classroom based workshop is held at the Konica Minolta Training Academy. Your key operator/s will be taken through a fully hands on orientated day ensuring they get the best from their learning and will confidentially be able to work with their Konica Minolta Print Engine and be able to utilise the ORU-M options when needed.



## PROFESSIONAL COLOUR MANAGEMENT

Managing brand colours is critical to ensuring print jobs are not get rejected. This course allows operators to fully understand the essentials for setting up and maintaining colour.

How to profile your engine to your customers stocks and key skills needed to maintain colour accuracy. This ensures your clients' needs for brand integrity are matched time and time again. We will also show you how to get the best measurement and control tools for printed output, creating high quality ICC printer profiles.

This 1 Day classroom or on-site training course will enable you to gain colour consistency time and time again. Your key operator/s will be taken through a fully hands-on orientated day ensuring they get the best from their learning and can apply this to their everyday work tasks. Coupled with training on the software side of Colour Management we will train them up to fully utilise all of the Konica Minolta hardware and software to its full potential.



## CORE SOLUTIONS WORKFLOW

Complementing Konica Minolta's comprehensive product portfolio, powerful software tools for varied office and production printing applications provide seamless integrated solutions for all business areas.

Our highly skilled team of training consultants will provide your business and key operators with professional solutions training covering all the solutions offerings in the following categories:

- Cloud & Mobile Printing
- Colour Management
- Connectivity
- Device Management
- Document Capture & Management
- Make-Ready
- Output Management
- Print Automation
- Security
- User & Cost Management
- Variable Data Printing
- Web-To-Print

## PDFS IN A PRE-PRESS ENVIRONMENT

Pre-press operators today must be able to work with the industry-standard graphic software programs including the Adobe CC suite of applications. Basically if you can understand it you have a chance to find a solution when there is a problem. This as most things is down to experience.

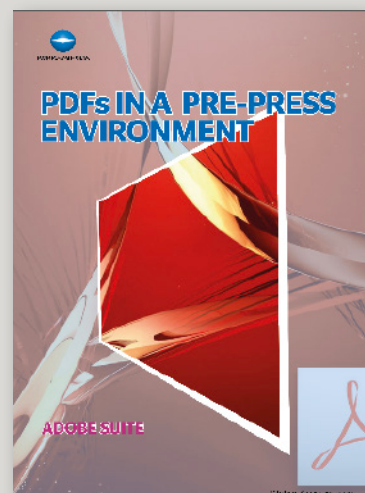
Rip-Software & Imposition software can be very complicated. It not only requires software knowledge but an understanding of how the whole Reprographic and print process works. For example producing a 300 page plus document to print on a digital press is not for the beginner.

Our team of highly skilled Production Print Training Consultants can take

your Reprographics & pre-press operators thorough all they need to learn & develop from start to finish when dealing with pre-press challenges using the Adobe Suite.

We can work with your pre-press operators to teach them to become more confident and more experienced when dealing with complex pre-press/repro files and enable them to make the subtle adjustments to client files to enhance their appearance and make them print ready, first time!

We can develop your key operators so they have a working knowledge of the printing process and binding requirements and how they affect each printing project. This knowledge is vital when producing high quality print and reducing the cost of any needless errors or re-runs.



**“We will also show you how to get the best measurement and control tools for printed output, creating high quality ICC printer profiles”**



KONICA MINOLTA

# PRODUCTION PRINT TRAINING COURSES STRUCTURE

## PRODUCTION HARDWARE & CONTROLLER

Key Operator Training - Per User - On Site KM Hardware/RIP Functionality/ Basic Colour Management

## CUSTOMER MAINTENANCE SERVICE

Key Operator Training - Per User - OFF SITE ONLY - KM TRAINING ACADEMY  
CMS – ORU-M for the C6100/85 & C3080/70 & AP6120/36 Ranges

## PROFESSIONAL COLOUR MANAGEMENT

Key Operator Training - Per User - ON SITE OR OFF SITE  
Controller – AIT - IQ-501 - Advanced Colour Management - EFI-CPS & Colour Manager / Server

## CORE SOLUTIONS WORKFLOW

Key Operator Training - Per User - ON SITE OR OFF SITE  
Including; Accurio Pro Flux Essentials/Premium/Ultimate, Accurio Compile, EFI Digital Store Front, EFI Job Flow

## PDF WORKFLOW IN A PP PRE PRESS ENVIRONMENT

Key Operator Training - Per User - OFF SITE ONLY - KM TRAINING ACADEMY  
Adobe Acrobat, InDesign, Photoshop & Bridge

## CUSTOMER TRAINING BUNDLE 1 = 3 DAYS PER USER

3 separate days training to be used within a 12-month period. The courses available are: PDF Workflow in a PP Pre Press Environment - Production Hardware & Controller - Customer Maintenance Service - Professional Colour Management - Core Solutions Workflow

## CUSTOMER TRAINING BUNDLE 2 = 5 DAYS - PER USER

5 separate days training to be used within a 12-month period. The courses available are: PDF Workflow in a PP Pre Press Environment - Production Hardware & Controller - Customer Maintenance Service - Professional Colour Management - Core Solutions Workflow

Single training packages are based on Price Per User and can be adapted upon request to suit the customers exact requirements.

Production Hardware & Controller, Customer Maintenance Service, Professional Colour Management, PDFs In A Pre-Press Environment & Core Solutions Workflow.



## LET'S TALK

Contact our Training Service team or your Account Manager for more info or to book a free training assessment.

You can email the Training team on:  
[Customer-Training-Calls@konicaminolta.co.uk](mailto:Customer-Training-Calls@konicaminolta.co.uk)

- Some of the product illustrations contain optional accessories.
- Specifications and accessories are based on the information available at the time of printing and are subject to change without notice.
- Konica Minolta does not warrant that any prices or specifications mentioned will be error-free.
- All brand and product names may be registered trademarks or trademarks of their respective holders and are hereby acknowledged.

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Giving Shape to Ideas