



SOUTHWEST DIGITAL SYSTEMS IN PROUD PARTNERSHIP WITH KONICA MINOLTA BUSINESS SOLUTIONS



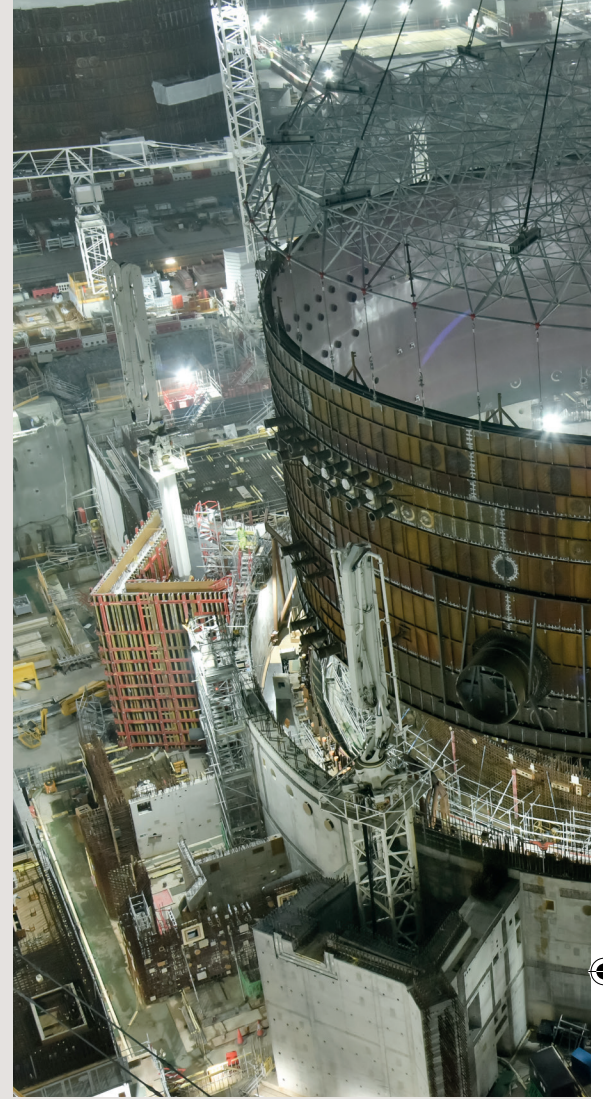
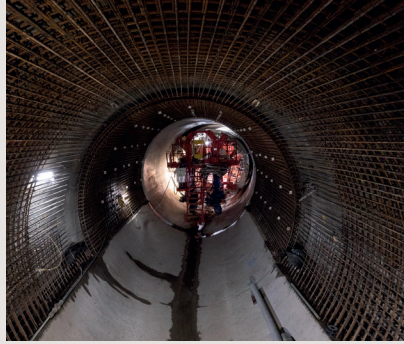
SDS AND KONICA MINOLTA POWER HINKLEY POINT C'S MANAGED PRINT NEEDS

Giving Shape to Ideas

EXECUTIVE SUMMARY

As the first new UK nuclear power station in 30 years, Hinkley Point C is a major construction project taking place in Somerset, Southwest England. A number of locally based companies are actively involved in the construction of the site and require Managed Print support for their operations. Step forward Somerset-based expert Print Solutions provider SDS (Southwest Digital Systems) and the print solutions from Konica Minolta.

By providing fully managed print solutions, SDS now supports a number of key companies involved in the construction of Hinkley Point C, delivering Konica Minolta's powerful and economical bizhub range of multi-function devices to meet all their photocopying, printing, and scanning needs.





BENEFITS, RESULTS, ROI, FUTURE

A number of companies working on the Hinkley point C site benefit from SDS’s expert Managed Print support as Nigel Gass commented, “Our clients benefit from personal account management which ensures everything is delivered as promised. Cutting edge print management software and workflow applications assist invoice approval, electronic document storage and retrieval.”

The Hinkley Point C project continues to create opportunities for companies of all sizes throughout Somerset, the Southwest and South Wales. Nigel added, “There is a genuine willingness to try and support local business and that is very refreshing for a project of this scale. We are extremely proud of our association with Hinkley Point C.”



CUSTOMER PROFILE

Hinkley Point C nuclear power station is a two-unit, 3,200 MWe EPR nuclear power station under construction in Somerset, England that will ultimately help to power three million British homes. Currently under construction, the site supports a large number of contractor companies, many of which are locally based and require business systems support in their operations.

CHALLENGES

A large number of Somerset-based companies are actively involved in the construction of Hinkley Point C, the first in a new generation of nuclear power stations. Many of these locally based companies (including Somerset Passenger Solutions, HOST Somerset and Somerset Larder) are vital Tier 1 contractors and need support in their roles.

SOLUTION

SDS has become an invaluable part of the Hinkley Supply Chain, building on an enviable reputation as a reliable and professional supplier of premium office equipment, including Managed Print Solutions featuring Konica Minolta’s range of bizhub multi-function devices.

SDS Director, Nigel Gass stated, “We supply Konica Minolta’s photocopier, print, and scan devices to answer the needs of customers at Hinkley Point C. We also provide all their supplies and servicing needs, which includes a print management solution to control volumes and eliminate waste. Any servicing and support is carried out by our team of manufacturer-trained engineers from our offices in Edington near Bridgwater.”



KONICA MINOLTA



ENHANCE YOUR PRINT AND IT SERVICES

Build and transform your digital business operations, workplaces, and IT infrastructures to meet the changing needs your customers.

Konica Minolta's solutions and services include IT Infrastructures, Managed IT Services & Support, Process Digitisation and Automation, Digital Print, and Video Solutions Service, as well Outsourced Services including helpdesks and service desks for both front & back-office tasks that can help expand your business.



LET'S TALK

Contact us to find out how we can support, protect and optimise your business today and in the future:

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