



KONICA MINOLTA



# Empower

**A MODERN INFRASTRUCTURE  
REFRESH WITH IT SUPPORT  
AND SERVICES**

PROVIDED TO CONSTRUCTION MATERIALS PRODUCER

Giving Shape to Ideas





### CUSTOMER

A leading producer of concrete, reinforced concrete elements, and prefabrication materials for the construction industry.

### SERVICES DELIVERED

Provision and implementation of IT infrastructure hardware and comprehensive 24/7/365 support.

### CHALLENGES

The construction materials company had a disjointed IT provision and was looking to ensure all its systems were expertly managed and thus able to fully support the needs of the business.

On top of this, the company had also re-evaluated its print facilities and found that its incumbent solution lacked overall management and featured an old and heterogeneous fleet of multi-function printers. This was causing a headache for the IT management team in terms of ensuring all the necessary print and associated facilities and consumables were available and maintained, whilst also making it difficult to control operational costs and upgrade requirements.



### SOLUTION

The company's parent group had already successfully deployed Konica Minolta's powerful server hardware, so the IT management team were keen to enjoy the same benefits. Infrastructure hardware from Konica Minolta integrates all the IT and applications into an all-in-one solution and ensures all the elements always remain up to date. This approach means the IT environment is fully managed by Konica Minolta's professionals, with a 24/7/365 IT service desk and on-site service on call for a rapid response to issues (all through a single support call number).

Infrastructure hardware from Konica Minolta also delivers a dedicated backup service and firewall (that are always up to date) and enables the business to streamline the work environment and increase productivity through scalable services and managed applications. This is all delivered through a pay-as-you-go model with predictability of IT costs through a fixed monthly fee.

Konica Minolta also delivered a new fleet of managed print multifunction printers along with the powerful Dispatcher Paragon software, which provides a centralised account of all print, copy and scan operations. The business can take advantage of a range of tools that allow it to improve print, copy and scan workflows, and increase employee productivity – all of which ultimately helps lower print-related costs whilst at the same time maximising document security.

### BENEFITS, RESULTS, ROI, FUTURE

Konica Minolta's solutions have transformed the IT and print systems at the company. Having installed and commissioned the new infrastructure to host Dispatcher Paragon, the business now enjoys fully secure printed documents using card authentication at the new and powerful but efficient, easy to use and reliable professional multifunction printers.

The company now has clear evidence of printing activity with in-depth and detailed reports on each cost centre, featuring all usage and associated costs. This managed print solution is cost-effective and expertly managed by the Konica Minolta team. This solution removes a considerable burden from the in-house IT team and ensures full peace of mind that everything is being closely monitored, consumables are always available when required, and support is rapidly available.







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**63%**

**OF IT DECISION MAKERS  
SAY THAT SECURITY IS  
THE MOST IMPORTANT  
INVESTMENT BETWEEN  
NOW AND 2025**

 **Microsoft**  
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**LET'S TALK**

Get in touch and talk to one of our consultants today about how Konica Minolta and our expert IT team can help your business enjoy the extensive benefits of managed IT.  
[www.konicaminolta.co.uk/managed-it-services](http://www.konicaminolta.co.uk/managed-it-services)

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