



KONICA MINOLTA



Empower

**UK CLINICAL OUTCOMES
SOLUTIONS BUSINESS
HAS FULL IT SUPPORT
AND PEACE OF MIND**

FOR AN AFFORDABLE AND COST-EFFICIENT MONTHLY FEE

Giving Shape to Ideas



CUSTOMER

A UK Medical Clinical Solutions provider that delivers Clinical Outcomes Assessments, along with other associated services.

SERVICES DELIVERED

Provision and implementation of IT infrastructure, complemented by remote monitoring & management, and remote & onsite support.



CHALLENGES

The management team had become concerned by the state of the company's IT infrastructure and the impact that the lack of appropriate management of the systems was having on the business overall.

With a small UK team and limited access to skilled IT expertise, the company's internal IT resources were suffering with IT admin burn out and so were unable to satisfy the development needs of the business, and therefore relied upon the services of an existing IT provider. However, there was a lack of continuous management or maintenance, and it was clear that the incumbent IT supplier was unable to support the business needs as required.

Looking for the right IT support for its business needs, the company turned to Konica Minolta and its extensive range of IT Services to find the right solution to meet its challenges.

SOLUTION

Having thoroughly assessed the company's requirements and situation, Konica Minolta's professional services team recommended a fully tailored solution. This included comprehensive IT services and support, covering everything from the provision and setup of IT equipment, through to full remote monitoring and management, as well as onsite and remote support for the company's team to ensure they can work wherever and however required.



BENEFITS, RESULTS, ROI, FUTURE

The Clinical Solutions provider now has Konica Minolta IT services to reinforce their internal IT team. Giving them peace of mind that its systems will continue to meet the needs of the business and its team, all for an affordable and cost-efficient monthly fee.

Konica Minolta's support includes seamless proactive management of the IT Infrastructure, which is performed remotely (and therefore limits any potential disruption), 24/7/365 by a team of experienced IT experts. The company has full access, whenever required, to a pool of IT professionals who provide advice and guidance, as well as ongoing planning and development. Konica Minolta also delivers regular onsite support as well to ensure all the systems are working correctly and remain fit for purpose, enabling the company and its employees to concentrate on their core business activities with full peace of mind.

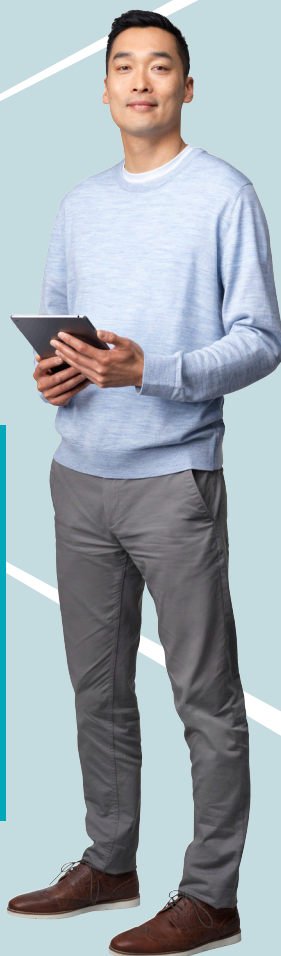




KONICA MINOLTA

63%

OF IT DECISION MAKERS
SAY THAT SECURITY IS
THE MOST IMPORTANT
INVESTMENT BETWEEN
NOW AND 2025



 **Microsoft**
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LET'S TALK

Get in touch and talk to one of our consultants today about how Konica Minolta and our expert IT team can help your business enjoy the extensive benefits of managed IT.
www.konicaminolta.co.uk/managed-it-services

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